

Revenue Growth Workshop

Hosted by
Wayne O'Neill

\$1,950 *per person* | September 13-14, 2016 | Hotel Sorella | Houston, Texas

It's time to RESET your approach

Register for this 2-day interactive event delivered by Wayne O'Neill, creator of The Connection Process™, a proven 4-part methodology designed to teach go-to-market skill development that leads to sustainable revenue growth. You will also learn how to create and shape the work your firm wants to win.

WHO SHOULD ATTEND?

This methodology can help companies in nearly any industry, who are stuck in their food chain/supply chain and are stunted in their growth.

Common Industries we help are:

- + Design and Construction
- + Software and Technology Firms
- + Professional Services Firms
- + Strategic Consulting Firms

Position:

- + Executive/Leadership level who ultimately "own" the revenue growth for their firm
- + Any staff member driven to make an impact in the growth of their firm

Key Takeaways

- + Learning to connect with owners/decision-makers
- + Implementing sustainable pathways to account-based relationships
- + Learn to leverage partner relationships in new ways to create impact and speed to revenue
- + Challenge the traditional sales process and learn a collaborative new approach called "The Connection Process"
- + Combine what may already be delivering some revenue success at their firm with the new approach you learn during the workshop

For More Information

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